



EXCLUSIVE CLOSED COMMUNITY

2016

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Established in 2016 closed business community “Exclusive Closed Community” (ECC) is an aggregator of VIP-level services. Its creators, including managers of comfortable assets, yachting and aviation industry experts, as no one else know well the field of premium services.

Experience in consulting sphere, business process analysis and assets management has become the basis for the idea of creating a new product that provides maximum comfort to every community members all over the world.

Our main foundation of dealing with clients is maximum transparency of transactions and loyalty. Customers receive only the best deals on rent, purchase or sale of movable and immovable property, as well as how to provide financial, legal, and concierge services. In addition, our customers are always aware of the latest trends and innovations of the market of goods and services of VIP-level.

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RELEVANCE

The field of comfortable assets develops uncontrolled, not only in Russia but all over the world. Until now, most of business communities of different sectors do not have their clear rules of game. Long years of work in the field of assets management lead to the conclusion that it is impossible to develop spontaneous method of maintenance rules by trial and error way. A state of general mistrust in the business sphere reigns until now. Thanks to this, a lot of really important and interesting projects were not implemented or were implemented but at a low level.

With this understanding, the ECC project founders decided to create a working tool for interaction in the business environment. This was the beginning of idea to create a Community of professionals, which is based on transparency, honesty and mutual trust of people, valuing their reputation. Developed relatively recently the ECC project has already received widespread support in the professional environment thanks to its transparency and established clear rules of cases between members of the community.

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CONCEPTION

Experts from around the world recognize that the basis of any successful and long-term business is the method of «win for everybody», or as in our case, win-win-win. Its essence lies in the fact that all participants of transactions get benefits. Each of the Community participants has profit from long-term perspective cooperation rather than obtaining a single short-term profits.

Thus, the Customer gets the best terms and quality of services and advice on all matters of interest from the portal experts. In addition, the customer always has access to the information which was selected by experts of the Community on current trends in the field of goods and services of VIP-level.

In turn, the Suppliers gain access to a pool of clients, including representatives of Russian and international business elite. Each Supplier has access to the close base of Customers who are interested in his services. Besides, the portal provides an opportunity to promote exclusive products and services, in a result of what Suppliers receive costly orders.

One of the basic principles of system operation is economic benefits for all parties involved. The process of work begins with the Customer's request for one of the services. After that, the application is automatically sent to the Suppliers, who expose their exclusive offers to the Customer. The Customer seeing a detailed proposal of each of the Suppliers, may choose the executive person in accordance with his wishes. Mechanism of choosing of the most lucrative offers is complemented with below-market price. In addition, supply companies pass careful selection for accordance with generated quality system. Driving reduce of the final price is also transparent. It may be read by each Customer upon receipt of offer.

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An additional tool of Community is the ECC Solutions - software that allows combining data of expenditure, as well as to provide information on the conditions of your comfort assets. The solution has been developed on the basis of long experience of comfortable assets managers, as well as yachting and aviation industry experts. Convenience and ease of using makes the ECC Solutions effective and reliable tool for work and control.

ECC SOLUTIONS

DIRECTION OF THE WORK

Aviation

The aviation sector is traditionally considered as closed and high-tech one. Unfortunately, the provided services in this industry usually have an opaque pricing system than is used by unscrupulous companies. Accordingly, the market prices are inflated to the maximum, which is why air services occupy one of key places in the Community. The ECC allows finding the Supplier of air services with clear reporting and pricing system and without additional charge.

YACHTS

Purchase and rent of yacht requires high degree of preparation and integrity of professionals in the industry. Self-service takes a lot of time and effort, so one way or another, we have to search for vessel service companies. The ECC portal contains the best propositions of yacht services provision all over the world.

REAL ESTATE

Despite the fact that the current real estate market is full of propositions, it is very difficult to hold clear buying or renting transaction because there is a great number of negotiants who wind the cost and prevent to conduct profitable transaction. Due to its transparency, the ECC system provides the opportunity to purchase real estate at real prices.

LEGAL SERVICES

Every business, sooner or later faces the situations where high quality legal services are necessary. The inconsistencies in the legislation of different countries may prevent to conclude profitable contract. Support of transactions, solution of contract questions, protection of qualified lawyers - all of these propositions can be found with the help of Community.

CONCIERGE SERVICE

Business dealing often takes all free time, so there is no time to carry on everyday chores. So concierge services have come in our life, which provide services in accordance with any requirements of the most demanding customers. It is difficult to find reliable supplier of the highest level of services. However, the reputation and reliability of the ECC suppliers says that they can be easily entrusted the maintenance of our own comfort.

FINANCE

Financial Management is a difficult task even for discerning people in the business, and today a reasonable finance planning issues are particularly relevant. The ECC Suppliers who have passed internal selection of Community and meet the criteria of the quality of provided service will help to understand the vast range of financial services, making financial arrangements clear and transparent.

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A photograph of a sailboat sailing on the ocean at sunset. The boat is white with blue accents and is moving towards the right, leaving a white wake in the blue water. The sun is low on the horizon, creating a warm, golden glow. The text 'OPPORTUNITY OF THE COMMUNITY' is overlaid in large, white, serif capital letters.

OPPORTUNITY OF THE COMMUNITY

Unlike the separate companies, specializing in the provision of only one type of services, Community offers a range of additional features. The Customer receives unlimited access to information on all interested market matters.

Often, in the field of comfort assets of the company, the partners are hidden, stating at the same time about working with world-class experts. Unknown to each other participants appear in the transaction because of this. Within the Community, Suppliers, firstly passed the strict selection, and secondly, set up as open as possible, so that the customer can be confident in the quality of offered services.

Information sharing principle which enhances trust between Customers and Suppliers and allows avoiding disputes is equally important for the Community. All participants of the Community are fully informed about the pitfalls they may face during transactions carrying out.



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